

Message Text

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PAGE 01 STATE 192308

21

ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 AGR-10 CIAE-00

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APPROVED BY EB/OCA/CD:WERAU

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STATE/NEA/AFN/DJAMESON (INFO)

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R 032243Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY ALGIERS

AMEMBASSY OTTAWA

UNCLAS STATE 192308

E.O. 11652:N/A

TAGS: BEXP, AG, CA

SUBJECT: INQUIRY ON CANADIAN/ALGERIAN AGRICULTURAL EQUIP-
MENT DEAL

1. VINCENT PALAU, MERCATOR CORP., P.O. BOX 142, READING,
PA. 19603, TELEX 836420, TEL: 215-376-1578, HAS INQUIRED
CONCERNING PURPORTED RECENT CANADIAN OR ALGERIAN TENDER FOR
SEED AND GRAIN CLEANING MACHINERY (SCREEN AND AIR CLEANERS)
WORTH UNDER 500,000 DOLLARS TOTAL. THIS TENDER, WHOSE
ADMINISTERING AGENCY IS UNKNOWN, PURPORTEDLY RELATES TO
CANADIAN AID AGREEMENT WITH ALGERIA. PALAU, WHO GLEANED
LIMITED INFORMATION THIRD-HAND, UNDERSTANDS THAT TENDER
SPECIFIES SOURCING OF MACHINERY FROM ANY COUNTRY IF IT IS
UNAVAILABLE IN CANADA, AND ACCORDING PALAU THIS EQUIPMENT
IS NOT MADE IN CANADA. HE FURTHER UNDERSTANDS
THAT TENDER DOCUMENTS SPECIFY CLEANING MACHINERY CALLED
"M-588" WHICH HIS COMPANY PRODUCES.

2. WOULD APPRECIATE ADDRESSEES ASSISTANCE A) TO CONFIRM
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SUBSTANCE OF THIS TRADE OPPORTUNITY IF POSSIBLE. B) ALERT

LOCAL AUTHORITIES TO EXISTENCE AND INTEREST OF U.S.
SUPPLIER, AND C) SUPPLY NAME OF RELEVANT
LOCAL AGENCIES WHICH PALAU MIGHT CONTACT. KISSINGER

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
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